(Formerly Mount Union College) Accountants' Report and Financial Statements

June 30, 2011 and 2010



(Formerly Mount Union College) June 30, 2011 and 2010

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Independent Accountants' Report on Financial Statements and Supplementary Information

Board of Trustees University of Mount Union (Formerly Mount Union College) Alliance, Ohio

We have audited the accompanying statements of financial position of the University of Mount Union (formerly Mount Union College) (University) as of June 30, 2011 and 2010, and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the University's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the University of Mount Union as of June 30, 2011 and 2010, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated October 11, 2011, on our consideration of the University's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying schedule of expenditures of federal awards required by U.S. Office of Management and Budget Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*, is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

BKD,LIP

October 11, 2011





(Formerly Mount Union College) Statements of Financial Position June 30, 2011 and 2010

| | 2011 | 2010 |
|--|-----------------------|-----------------------|
| Assets | | |
| Cash and cash equivalents | \$ 7,024,242 | \$ 8,411,322 |
| Accounts receivable, net of allowance; 2011 - \$364,143, | | |
| 2010 - \$220,757 | 1,795,721 | 962,838 |
| Contributions receivable, net of allowance; 2011 - | | 5 201 064 |
| \$500,000, 2010 - \$362,786 | 6,652,167 | |
| Inventory | 250,667 | |
| Loans receivable | 3,602,593 | |
| Investments | 110,653,577 | 83,725,844 |
| Beneficial interest in perpetual trusts and charitable | 11 500 600 | 10 110 467 |
| remainder trusts | 11,590,690 | |
| Annuity and life income funds held in trust | 9,680,469 | |
| Property and equipment, net | 130,753,665 | |
| Other assets | 611,835 | 313,638 |
| Total assets | \$ <u>282,615,626</u> | \$ <u>243,607,396</u> |
| Liabilities and Net Assets | | |
| Liabilities | | |
| Accounts payable | \$ 1,811,579 | \$ 2,176,097 |
| Accrued expenses | 3,975,216 | 3,928,650 |
| Annuities and trusts payable | 2,718,827 | 2,575,938 |
| Deposits and other | 1,121,179 | 1,088,811 |
| Advances from government for student loans | 3,023,415 | 2,980,583 |
| Debt | 37,341,806 | 27,476,311 |
| Total liabilities | 49,992,022 | 40,226,390 |
| Net Assets | | |
| Unrestricted | 88,704,536 | 83,118,262 |
| Temporarily restricted | 78,890,121 | |
| Permanently restricted | 65,028,947 | |
| Total net assets | 232,623,604 | 203,381,006 |
| Total liabilities and net assets | \$ <u>282,615,626</u> | \$ <u>243,607,396</u> |

(Formerly Mount Union College) Statements of Activities Years Ended June 30, 2011 and 2010

| | 2011 | | | | | |
|--|--|---------------------------|---------------------------|--|--|--|
| | Unrestricted | Temporarily Restricted | Permanently Restricted | Total | | |
| Revenue, Income and Other Support Educational and general Student tuition and fees | ¢ 50,577,207 | ¢ | \$ — | ¢ 52 577 207 | | |
| Less financial aid | \$ 52,577,397 (22,197,852) | \$ | » — | \$ 52,577,397 (22,197,852) | | |
| Net student tuition and fees Gift and private grants Investment return designated for operations Change in value of split-interest agreements | 30,379,545 2,756,931 5,045,114 | 8,697,996 — 631,651 | 4,518,193 | 30,379,545 15,973,120 5,045,114 2,540,031 | | |
| Other income | 266,388 | | | 266,388 | | |
| Total educational and general revenue Auxiliary enterprises Net assets released from restrictions | 38,447,978 12,823,667 <u>3,700,476</u> | 9,329,647 | 6,426,573 | 54,204,198 12,823,667 0 | | |
| Total revenue, income and other support | 54,972,121 | 5,629,171 | 6,426,573 | 67,027,865 | | |
| Expenses Educational and general | | | | | | |
| Instruction | 14,345,875 | | _ | 14,345,875 | | |
| Academic support | 2,898,587 | | | 2,898,587 | | |
| Operation and maintenance of plant | 6,664,801 | | | 6,664,801 | | |
| Student services | 6,902,579 | | | 6,902,579 | | |
| Institutional support | 8,804,738 | | _ | 8,804,738 | | |
| Depreciation | 3,579,796 | | | 3,579,796 | | |
| Total educational and general expenses | 43,196,376 | | | 43,196,376 | | |
| Auxiliary enterprises | | | | | | |
| Debt service | 1,639,618 | | | 1,639,618 | | |
| Operations | 5,593,906 | | | 5,593,906 | | |
| Depreciation | 740,246 | | | 740,246 | | |
| | 7,973,770 | | | 7,973,770 | | |
| Total expenses | 51,170,146 | | | 51,170,146 | | |
| Change in Net Assets Before Investment Return Less Amounts Designated for Operations and Other Items | 3,801,975 | 5,629,171 | 6,426,573 | 15,857,719 | | |
| Investment return less amounts designated for operations Accumulated depreciation valuation adjustment | 296,579 | 11,600,580 — | | 11,897,159 | | |
| Change in Net Assets | 5,586,274 | 17,229,751 | 6,426,573 | 29,242,598 | | |
| Net Assets, Beginning of Year | 83,118,262 | 61,660,370 | 58,602,374 | 203,381,006 | | |
| Net Assets, End of Year | \$ <u>88,704,536</u> | \$ | \$ <u>65,028,947</u> | \$_232,623,604 | | |
| | \$ <u>00,701,000</u> | - <u></u> | 2 <u>00,020,0711</u> | - <u>,020,00 r</u> | | |

| 2010 | | | | | | | | |
|-------------------------|---------------------------|---------------------------|-------------------------|--|--|--|--|--|
| Unrestricted | Temporarily Restricted | Permanently Restricted | Total | | | | | |
| | | | | | | | | |
| \$ 50,152,552 | \$ | \$ — | \$ 50,152,552 | | | | | |
| (20,964,064) | | | (20,964,064) | | | | | |
| 29,188,488 2,164,286 | 1,064,872 | 945,625 | 29,188,488 4,174,783 | | | | | |
| 2,104,280 5,003,696 | — | | 5,003,696 | | | | | |
| 457,997 | 303,888 2,111 | 796,036 | 1,099,924 460,108 | | | | | |
| 36,814,467 | 1,370,871 | 1,741,661 | 39,926,999 | | | | | |
| 12,460,473 | — | | 12,460,473 | | | | | |
| 3,358,442 | (3,358,442) | | 0 | | | | | |
| 52,633,382 | (1,987,571) | 1,741,661 | 52,387,472 | | | | | |
| | | | | | | | | |
| 13,589,241 | _ | _ | 13,589,241 | | | | | |
| 2,983,782 | — | — | 2,983,782 | | | | | |
| 6,425,507 6,661,620 | | _ | 6,425,507 6,661,620 | | | | | |
| 8,248,472 | _ | _ | 8,248,472 | | | | | |
| 3,139,297 | | | 3,139,297 | | | | | |
| 41,047,919 | _ | _ | 41,047,919 | | | | | |
| | | | | | | | | |
| 7,207,463 | _ | _ | 0 7,207,463 | | | | | |
| 738,600 | | | 738,600 | | | | | |
| 7,946,063 | | | 7,946,063 | | | | | |
| 48,993,982 | | | 48,993,982 | | | | | |
| | | | | | | | | |
| 3,639,400 | (1,987,571) | 1,741,661 | 3,393,490 | | | | | |
| 446,848 | 3,577,441 | _ | 4,024,289 | | | | | |
| | | | 0 | | | | | |
| 4,086,248 | 1,589,870 | 1,741,661 | 7,417,779 | | | | | |
| 79,032,014 | 60,070,500 | 56,860,713 | 195,963,227 | | | | | |
| \$ <u>83,118,262</u> | \$ <u>61,660,370</u> | \$ <u>58,602,374</u> | \$ <u>203,381,006</u> | | | | | |

(Formerly Mount Union College) Statements of Cash Flows Years Ended June 30, 2011 and 2010

| | | 2011 | | 2010 |
|---|----|--------------|------------|----------------------|
| Operating Activities | | | | |
| Change in net assets | \$ | 29,242,598 | \$ | 7,417,779 |
| Items not requiring (providing) operating activities cash flows | Ŧ | _,_,_,_,_, | Ŧ | .,,, |
| Realized and unrealized gains on investments | | (14,852,678) | | (6,707,161) |
| Loss on sale of property and equipment | | 337,924 | | |
| Depreciation | | 4,320,042 | | 3,877,897 |
| Accumulated depreciation valuation adjustment | | (1,487,720) | | |
| Amortization of bond premium | | (15,980) | | (15,926) |
| Change in allowance for uncollectible accounts and contributions receivable | | 280,600 | | (84,618) |
| Contributions restricted for long-term investment | | (4,518,193) | | (945,625) |
| Contributions received restricted for acquisition of long-lived assets | | (6,484,605) | | (367,124) |
| Changes in | | (0,101,000) | | (307,121) |
| Accounts, loans and contributions receivable | | (2,314,262) | | 307,667 |
| Inventory | | (4,683) | | 63,599 |
| Other assets | | (298,197) | | (11,059) |
| Accounts payable and accrued expenses | | (603,946) | | (2,209,797) |
| Annuities and trusts payable | | 142,889 | | (2,209,197) |
| Annuity and life income funds held in trust and beneficial interests in | | 142,009 | | (209,101) |
| perpetual trusts and charitable remainder trusts | | (2,965,801) | | (766.058) |
| Deposits and other | | 32,368 | | (766,958) 103,562 |
| Advances from government for student loans | | 42,832 | | 24,659 |
| Advances from government for student loans | | 42,032 | | 24,039 |
| Net cash provided by operating activities | | 853,188 | | 417,794 |
| Investing Activities | | | | |
| Purchase of property and equipment | | (11,061,486) | | (15,611,447) |
| Purchase of investments | | (61,570,851) | | (57,731,810) |
| Proceeds from disposal of property and equipment | | 12,000 | | (37,731,010) |
| Proceeds from sales of investments | | 49,495,796 | | 72,188,958 |
| Troceeds from sales of investments | | +7,+75,770 | | 72,100,750 |
| Net cash used in investing activities | | (23,124,541) | | (1,154,299) |
| Financing Activities | | | | |
| Payments on bonds and notes payable | | (1,518,525) | | (6,743,144) |
| Proceeds from issuance of debt | | 11,400,000 | | 6,000,000 |
| Contributions restricted for long-term investment | | 4,518,193 | | 945,625 |
| Contributions received restricted for acquisition of long-lived assets | | 6,484,605 | | 367,124 |
| Net cash provided by financing activities | | 20,884,273 | | 569,605 |
| | | 20,001,270 | | 000,000 |
| Decrease in Cash and Cash Equivalents | | (1,387,080) | | (166,900) |
| Cash and Cash Equivalents, Beginning of Year | | 8,411,322 | | 8,578,222 |
| Cash and Cash Equivalents, End of Year | \$ | 7,024,242 | \$ <u></u> | 8,411,322 |
| Supplemental Cash Flows Information | | | | |
| Fixed assets in accounts payable | \$ | 285,994 | \$ | 655,017 |
| Fixed asset purchase financed by debt | ψ | 205,774 | Ψ | 800,000 |
| Cash paid for interest (net of amount capitalized) | | 1,368,879 | | 1,273,965 |
| cash para for interest (net of amount capitalized) | | 1,500,079 | | 1,275,705 |

(Formerly Mount Union College) Notes to Financial Statements June 30, 2011 and 2010

Note 1: Nature of Operations and Summary of Significant Accounting Policies

Nature of Operations

University of Mount Union (formerly Mount Union College) (University) is a private tax-exempt, nonprofit educational institution located in Alliance, Ohio. The University is affiliated with The United Methodist Church and is an institution of higher education that offers undergraduate and graduate programs designed to meet the needs of the student body. The University's primary source of revenue is from tuition and auxiliary services from students.

Effective August 1, 2010, the University changed its name to University of Mount Union.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue, expenses gains, losses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

The University considers all liquid investments with original maturities of three months or less to be cash equivalents. At June 30, 2011 and 2010, cash equivalents consisted primarily of repurchase agreements.

Pursuant to legislation enacted in 2010, the FDIC will fully insure all noninterest-bearing transaction beginning December 31, 2010 through December 31, 2012 at all FDIC insured institutions.

Interest-bearing accounts are insured by the FDIC up to \$250,000. At June 30, 2011, the University's interest-bearing cash accounts exceeded federally insured limits by approximately \$10,000,000.

Cash and cash equivalents representing assets of endowment funds are classified as investments in the accompanying financial statements.

Investments and Investment Return

Investments in equity securities having a readily determinable fair value and all debt securities are carried at fair value. Other investments are valued at fair value. Investment return includes dividend, interest and other investment income and realized and unrealized gains and losses on investments carried at fair value.

Investment return that is initially restricted by donor stipulation and for which the restriction will be satisfied in the same year is included in unrestricted net assets. Other investment return is

reflected in the statements of activities as unrestricted, temporarily restricted or permanently restricted based upon the existence and nature of any donor or legally imposed restrictions.

The University maintains pooled investment accounts for its endowments. Investment income and realized and unrealized gains and losses from securities in the pooled investment accounts are allocated monthly to the individual endowments based on the relationship of the fair value of the interest of each endowment to the total fair value of the pooled investment accounts, as adjusted for additions to or deductions from those accounts.

Accounts and Loans Receivable

Accounts receivable are stated at the amount billed to the students less applied scholarships and loan proceeds. The University provides an allowance for doubtful accounts, which is based upon a review of outstanding receivables, historical collection information and existing economic conditions. Tuition is generally due at the beginning of the semester unless the student has signed a payment plan. Accounts that are unpaid after the due date bear interest at 1% per month. Accounts past due more than 120 days are considered delinquent. Delinquent receivables are written off based on individual credit evaluation and specific circumstances of the student.

Loans receivable consist primarily of amounts due under the Federal Perkins Loan Program and are stated at their outstanding principal amount, net of an allowance for doubtful loans. Loans are made to students based on demonstrated financial need and satisfaction of federal eligibility requirements for the Federal Perkins Loan Program. Principal and interest payments on loans generally do not commence until after the borrower graduates or otherwise ceases enrollment. The University provides an allowance for doubtful loans which is based upon a review of outstanding loans, historical collection information and existing conditions. Loans that are delinquent continue to accrue interest. Loans that are past due for at least one payment are considered delinquent. Delinquent loans are written off based on individual credit evaluation and specific circumstances of the student.

Property and Equipment

Property and equipment are recorded at cost and depreciated on a straight-line basis over the estimated useful life of each asset. Assets under capital lease obligations and leasehold improvements are depreciated over the shorter of the lease term or their respective estimated useful lives.

The University capitalizes interest costs as a component of construction in progress, based on interest costs of borrowing specifically for the project, net of interest earned on investments acquired with the proceeds of the borrowing. Total interest capitalized was:

| | 2011 | 2010 |
|---|---------------|---------|
| Total interest expense incurred on borrowings for project Interest income from investment of proceeds of | \$ 472,189 | \$ _ |
| borrowings for project | (275,005) | |
| Net interest cost capitalized | \$ 197,184 | \$ 0 |

(Formerly Mount Union College) Notes to Financial Statements June 30, 2011 and 2010

| | 2011 | | 2010 |
|---|----------------------------|------------|-----------|
| Interest capitalized Interest charged to expense | \$ 197,184 1,606,580 | \$ | 1,266,720 |
| Total interest incurred | \$ 1,803,764 | \$ <u></u> | 1,266,720 |

Temporarily and Permanently Restricted Net Assets

Temporarily restricted net assets are those whose use by the University has been limited by donors to a specific time period or purpose. Permanently restricted net assets have been restricted by donors to be maintained by the University in perpetuity.

Contributions

Gifts of cash and other assets received without donor stipulations are reported as unrestricted revenue and net assets. Gifts received with a donor stipulation that limits their use are reported as temporarily or permanently restricted revenue and net assets. When a donor stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities as net assets released from restrictions. Gifts having donor stipulations which are satisfied in the period the gift is received are reported as unrestricted revenue and net assets.

Gifts of land, buildings, equipment and other long-lived assets are reported as unrestricted revenue and net assets unless explicit donor stipulations specify how such assets must be used, in which case the gifts are reported as temporarily or permanently restricted revenue and net assets. Absent explicit donor stipulations for the time long-lived assets must be held, expirations of restrictions resulting in reclassification of temporarily restricted net assets as unrestricted net assets are reported when the long-lived assets are placed in service.

Unconditional gifts expected to be collected within one year are reported at their net realizable value. Unconditional gifts expected to be collected in future years are reported at the present value of estimated future cash flows. The resulting discount is amortized using the level-yield method and is reported as contribution revenue.

Inventory Pricing

Inventories consist of books and supplies and are stated at the lower of cost or market. Cost is determined using the first-in, first-out (FIFO) method.

Government Grants

Support funded by grants is recognized as the University performs the contracted services or incurs outlays eligible for reimbursement under the grant agreements. Grant activities and outlays are subject to audit and acceptance by the granting agency and, as a result of such audit, adjustments could be required.

(Formerly Mount Union College) Notes to Financial Statements June 30, 2011 and 2010

Debt Premium and Unamortized Financing Costs

Financing costs and any associated premium related to the University's long-term debt is amortized over the term of the related debt.

Income Taxes

The University is exempt from income taxes under Section 501 of the Internal Revenue Code and a similar provision of state law. However, the University is subject to federal income tax on any unrelated business taxable income. The University files tax returns in the U.S. Federal jurisdiction. With few exceptions, the University is no longer subject to U.S. federal examinations by tax authorities for years before 2007.

Functional Allocation of Expenses

The costs of supporting the various programs and other activities have been summarized on a functional basis in the notes to the financial statements. Certain costs have been allocated among the educational program, institutional support and fundraising categories based on time and effort.

Self Insurance

The University has elected to self-insure certain costs related to employee health insurance. Costs resulting from noninsured losses are charged to expense when incurred. The University has purchased insurance that limits its exposure for individual claims and that limits its aggregate exposure to approximately \$2,800,000.

Note 2: Investments and Investment Return

Investments at June 30 consisted of the following:

| | 2011 | | | | |
|--|----------------------|------------|----|------------|--|
| | Cost | | F | Fair Value | |
| Cash and cash equivalents | \$ | 14,158,663 | \$ | 14,158,663 | |
| U.S. Treasury securities and government agency bonds | ds 3,034,634 3,172 | | | 3,172,114 | |
| Corporate debt securities | 11,057,505 11,286,99 | | | 11,286,998 | |
| Mortgage-backed securities, GSEs | | 2,017,984 | | 2,079,713 | |
| Equity funds | | | | | |
| Domestic Equity Mutual Funds | | 13,378,839 | | 14,724,989 | |
| Fixed Income Mutual Funds | | 8,316,374 | | 8,688,855 | |
| International and Emerging Market Mutual Funds | | 9,533,651 | | 9,411,611 | |

(Formerly Mount Union College) Notes to Financial Statements June 30, 2011 and 2010

| | | 2011 | | |
|---|----|---|-----------------------|--|
| | | Cost | Fair Value | |
| Common stocks Industrials Consumer Discretionary Consumer Staples Energy Financial Materials Information Technology Healthcare Other | \$ | 3,953,186 2,166,195 1,993,809 3,211,527 4,906,532 1,418,757 5,510,978 4,176,573 1,514,847 | | |
| Alternative investments Limited partnerships | | 5,060,361 | 6,687,655 | |
| Hedge funds | _ | 5,000,000 | 5,543,510 | |
| | \$ | 100,410,415 | \$ <u>110,653,577</u> | |

| | 2010 | | | | |
|--|--------|------------|----|------------|--|
| | Cost F | | | Fair Value | |
| | ¢ | 0.056.054 | ¢ | 0.056.054 | |
| Cash and cash equivalents | \$ | 8,256,254 | \$ | 8,256,254 | |
| U.S. Treasury securities and government agency bonds | | 5,940,485 | | 6,093,579 | |
| Corporate debt securities | | 5,407,723 | | 5,771,052 | |
| Equity funds | | 29,356,556 | | 26,684,501 | |
| Common stocks | | 28,648,956 | | 27,454,401 | |
| Limited partnerships | | 5,562,458 | | 5,277,767 | |
| Hedge funds | | 4,000,000 | | 4,188,290 | |
| | | | | | |
| | \$ | 87,172,432 | \$ | 83,725,844 | |

Investments were held for the following purposes at June 30:

| | 20 | 11 | 2010 | | | |
|--------------------|-----------------------------|------------------------------------|----------------------|---------------------------------|--|--|
| | Cost Fair Value | | Cost | Fair Value | | |
| Endowment Other | \$ 88,424,491 11,985,924 | \$ 98,665,758 <u>11,987,819</u> | \$ 86,615,047 | \$ 83,168,459 <u>557,385</u> | | |
| | \$ <u>100,410,415</u> | \$ <u>110,653,577</u> | \$ <u>87,172,432</u> | \$ <u>83,725,844</u> | | |

Alternative Investments

The fair value of alternative investments (hedge funds) has been estimated using the net asset value per share of the investments. Alternative investments held at June 30 consist of the following:

| | June 30, 2011 | | | | | | |
|-----------------------------------|---------------|-----------|-------------------------|-------------------------|-----------------------------|--|--|
| | F | air Value | Unfunded Commitments | Redemption Frequency | Redemption Notice Period | | |
| Multi-strategy hedge funds (A) | \$ | 5,543,510 | None | Quarterly | 65 – 90 days | | |
| Limited partnerships (B) | | 6,687,655 | None | Monthly | 7 days | | |

| | | June 30, 2010 | | | | | |
|-----------------------------------|----|---------------|-------------------------|-------------------------|-----------------------------|--|--|
| | F | air Value | Unfunded Commitments | Redemption Frequency | Redemption Notice Period | | |
| Multi-strategy hedge funds (A) | \$ | 4,188,290 | None | Quarterly | 65 – 90 days | | |
| Limited partnerships (B) | | 5,277,767 | None | Monthly | 7 days | | |

- (A) This category includes investments in hedge funds that pursue multiple strategies to diversify risks and reduce volatility. The funds' composite portfolio includes investments in various private investment funds that employ various long/short, macro and absolute return strategies.
- (B) This category includes an investment in a limited partnership that primarily invests and takes long positions in U.S. and foreign common stocks. Management of the fund has the ability to shift investments and strategies.

Total investment return is comprised of the following:

| | 2011 | | 2010 |
|--|------------------------------|----|----------------------|
| Interest and dividend income Net realized gains on investments reported at fair value Net unrealized gains on investments reported at fair | \$ 2,089,595 1,162,928 | \$ | 2,320,824 556,639 |
| value | 13,689,750 | _ | 6,150,522 |
| | \$ 16,942,273 | \$ | 9,027,985 |

June 30, 2011 and 2010

Total investment return is reflected in the statements of activities as follows:

| | | 2011 | 2010 |
|---|-----|-------------------------|------------------------------|
| Operating income Other nonoperating income | \$ | 5,045,114 11,897,159 | \$ 5,003,696 4,024,289 |
| | \$_ | 16,942,273 | \$ 9,027,985 |

Note 3: Contributions Receivable

Contributions receivable at June 30 consisted of the following:

| | | 2011 | 2010 |
|---|----|-----------|-----------------|
| Due within one year | \$ | 3,814,203 | \$ 913,405 |
| Due in one to five years | | 1,196,208 | 3,634,486 |
| Due in more than five years | — | 1,172,305 | 482,340 |
| Less | | 6,182,716 | 5,030,231 |
| Allowance for uncollectible contributions | | (500,000) | (362,786) |
| Unamortized discount (4.00% - 6.50%) | _ | (441,359) | (625,638) |
| | \$ | 5,241,357 | \$ 4,041,807 |

The University is also the beneficiary of a trust administered by a nonrelated party. The assets of this trust are included in contributions receivable on the statements of financial position of the University. Contributions receivable from this charitable trust totaled \$1,410,810 and \$1,350,057 as of June 30, 2011 and 2010, respectively.

Note 4: Beneficial Interest in Perpetual Trusts and Remainder Trusts

The University is the beneficiary under perpetual trusts administered by outside parties. Under the terms of the trusts, the University has the irrevocable right to receive income earned on the trust assets in perpetuity, but never receives the assets held in trust. The estimated value of the expected future cash flows is \$4,429,309 and \$3,948,291, which represents the fair value of the trust assets at June 30, 2011 and 2010, respectively.

The University is also the beneficiary under charitable remainder trusts administered by outside parties. Under the terms of the trusts, the University has the irrevocable right to receive a remainderment of trust assets at a future date. The present value of the expected future cash flows is \$7,161,381 and \$6,165,176 at June 30, 2011 and 2010, respectively. The discount rates used to calculate the present value were 4% to 8%.

(Formerly Mount Union College) Notes to Financial Statements June 30, 2011 and 2010

Note 5: Property and Equipment

Property and equipment at June 30 consisted of the following:

| | 2011 | 2010 |
|--|------------------------------|------------------------------|
| Land and land improvements Buildings | \$ 17,466,120 144,956,092 | \$ 14,864,670 141,931,981 |
| Equipment and vehicles | 16,723,196 | 19,324,230 |
| Construction in progress | 8,740,906 | 4,028,911 |
| Less accumulated depreciation and amortization | 187,886,314 (57,132,649) | 180,149,792 (57,561,361) |
| | \$ <u>130,753,665</u> | \$ <u>122,588,431</u> |

Note 6: Line of Credit

The University has a \$1,000,000 revolving bank line of credit expiring in May 2012. At June 30, 2011 and 2010, there were no borrowings against this line. Interest varies with LIBOR (London Interbank Offering Rate) and is payable monthly.

Note 7: Debt

| | 2011 | 2010 |
|---|-----------------|-----------------|
| 1998 Series Ohio Higher Educational Facility Revenue Bonds at 3.75% to 5.00%, which consist of \$3,635,000 Serial Bonds due October 1, 2002 – 2013 and \$4,365,000 Term Bonds due October 1, 2018 and 2023 | \$ 4,805,000 | \$ 5,590,000 |
| 2006 Series Ohio Higher Educational Facility Revenue Bonds at 4.50% to 5.25%, which consist of \$4,145,000 Serial Bonds due October 1, 2007 – 2016 and \$11,865,000 Term Bonds due October 1, 2021, 2026 and 2031. The bonds were issued at a premium of \$398,159 | 14,580,000 | 14,960,000 |
| 2010 Series Ohio Higher Educational Facility Revenue Bonds at 2.0% to 5.125%, which consist of \$2,960,000 of Serial Bonds due October 1, 2012-2020 and \$8,440,000 Term Bonds due October 1, 2025 and 2035. | 11,400,000 | |

(Formerly Mount Union College) Notes to Financial Statements June 30, 2011 and 2010

| | 2011 | | 2010 |
|---|----------------------------------|----|------------------------------|
| Note payable, unsecured, interest rate of 4.86%, payable in monthly installments of \$47,412 with a final balloon payment of \$3,802,644 due in September 2016 | \$ 5,501,881 | \$ | 5,791,857 |
| Note payable, unsecured, interest rate of 5.00%, payable in annual installments of \$103,604 beginning on June 1, 2010 with final payment due June 2021 | 736,396 | _ | 800,000 |
| Add: Unamortized premium | 37,023,277 <u>318,529</u> | _ | 27,141,857 <u>334,454</u> |
| | \$ 37,341,806 | \$ | 27,476,311 |

In connection with the issuance of the 1998, 2006 and 2010 series of tax-exempt bonds by the state for the benefit of the University, the University has leased to the state, and the state has subleased to the University, the related buildings, land and equipment. The University does not receive rental payments under its leases to the state and is required only to make rental payments to the state at times and in amounts sufficient to pay principal and interest on the outstanding tax-exempt bonds under its leases from the state. The lease agreements expire upon repayment of all indebtedness secured by the leases.

Aggregate annual maturities of debt at June 30, 2011, are:

| 2012 | \$ 1,069,456 |
|------------|---------------|
| 2013 | 1,413,779 |
| 2014 | 1,478,346 |
| 2015 | 1,538,899 |
| 2016 | 1,614,942 |
| Thereafter | 29,907,855 |
| | |
| | \$ 37.023.277 |

Note 8: Annuities and Trusts Payable

The University has been the recipient of several gift annuities which require future payments to the donor or their named beneficiaries. The assets received from the donor are recorded at fair value. The University has recorded a liability at June 30, 2011 and 2010, of \$548,929 and \$571,356, respectively, which represents the present value of the future annuity obligations. The liability has been determined using discount rates ranging from 4% to 8%.

The University administers various charitable remainder trusts. A charitable remainder trust provides for the payment of distributions to the grantor or other designated beneficiaries over the trust's term (usually the designated beneficiary's lifetime). At the end of the trust's term, the remaining assets are available for the University's use. The portion of the trust attributable to the

future interest of the University is recorded in the statements of activities as temporarily restricted contributions in the period the trust is established. Assets held in the charitable remainder trusts are recorded at fair value in the University's statements of financial position. On an annual basis, the University revalues the liability to make distributions to the designated beneficiaries based on actuarial assumptions. The present value of the estimated future payments is calculated using discount rates of 4% - 8% and applicable mortality tables.

Note 9: Internal Borrowings

During 2010, borrowings within the University have been made from the endowment fund for capital projects. The borrowings from the endowment fund totaled \$13,364,029 and \$13,808,628 at June 30, 2011 and 2010, respectively. Approximately \$4,000,000 of the internal loan is for renovations to the Engineering and Business Building. This loan is being amortized over 25 years, bears interest monthly at 4.5% and will be repaid from unrestricted operations. The remainder of the loan is for the Wellness Center. This loan bears interest monthly at 5% and will be repaid by specific contributions.

Note 10: Net Assets

Temporarily Restricted Net Assets

Temporarily restricted net assets at June 30 are available for the following purposes or periods:

| | | 2011 | | 2010 |
|--|----|--------------------------|----|-------------------------|
| Unitrust and gift annuities | \$ | 4,433,350 | \$ | 3,801,699 |
| Funds restricted for specific purposes | | 763,091 | | 583,088 |
| Unexpended property and equipment funds Accumulated earnings on endowment | _ | 12,867,518 60,826,162 | _ | 8,050,001 49,225,582 |
| | \$ | 78,890,121 | \$ | 61,660,370 |

Permanently Restricted Net Assets

Permanently restricted net assets at June 30 are restricted to:

| | | 2011 | 2010 | _ |
|--|----|------------|------------------|---|
| Investment in perpetuity, the income of which is expendable to support scholarships and operations Annuity, life income and charitable remainder and | \$ | 50,951,287 | \$ 46,715,974 | |
| perpetual trusts | _ | 14,077,660 | 11,886,400 | |
| | \$ | 65,028,947 | \$ 58,602,374 | |

Net Assets Released from Restrictions

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

| | 2011 | 2010 |
|--|---|---|
| Purpose restrictions accomplished Educational program expenses Property and equipment acquired and placed into service Time restrictions expired, passage of time | \$ 115,972 1,643,483 1,941,021 | \$ 164,179 1,749,487 1,444,776 |
| | \$ 3,700,476 | \$ 3,358,442 |

Note 11: Endowment

The University's endowment consists of approximately 500 individual funds established for a variety of purposes. The endowment includes only donor-restricted endowment funds. As required by accounting principles generally accepted in the United States of America (GAAP), net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

The University's governing body has interpreted the State of Ohio Uniform Prudent Management of Institutional Funds Act (Ohio UPMIFA) as requiring preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the University classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of donor-restricted endowment funds is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the University in a manner consistent with the standard of prudence prescribed by Ohio UPMIFA. In accordance with Ohio UPMIFA, the University considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. Duration and preservation of the fund
- 2. Purposes of the University and the fund
- 3. General economic conditions
- 4. Possible effect of inflation and deflation
- 5. Expected total return from investment income and appreciation or depreciation of investments
- 6. Other resources of the University

7. Investment policies of the University

The endowment assets are comprised of investments, beneficial interests, assets held in trust and the internal loan. The composition of net assets by type of endowment fund at June 30, 2011 and 2010, was:

| | 2011 | | | | | |
|-------------------------------------|----------------------|----------------------|----------------------|-----------------------|--|--|
| | | Temporarily | Permanently | | | |
| | Unrestricted | Restricted | Restricted | Total | | |
| Donor-restricted endowment funds | \$(62,250) | \$ <u>61,826,162</u> | \$ <u>65,028,947</u> | \$ <u>125,792,859</u> | | |
| | | 20 | 010 | | | |
| | | Temporarily | Permanently | | | |
| | Unrestricted | Restricted | Restricted | Total | | |
| Donor-restricted | | | | | | |
| endowment funds | \$ <u>(358,829</u>) | \$ <u>49,225,582</u> | \$ <u>58,602,374</u> | \$ <u>107,469,127</u> | | |

Changes in endowment net assets for the years ended June 30, 2011 and 2010, were:

| | | 20 | 11 | |
|--------------------------------------|--------------------|----------------------|---------------|----------------------|
| | | Temporarily | Permanently | |
| | Unrestricted | Restricted | Restricted | Total |
| Endowment net assets, | | | | |
| beginning of year | \$ (358,829) | \$ 49,225,582 | \$ 58,602,374 | \$ 107,469,127 |
| Investment return | | | | |
| Investment income | 2,012,203 | — | — | 2,012,203 |
| Net appreciation | 3,032,911 | 11,897,159 | 1,908,380 | 16,838,450 |
| Net transfer for | | | | |
| underwater | | | | |
| endowments | 296,579 | (296,579) | | 0 |
| Total investment | | | | |
| return | 5,341,693 | 11,600,580 | 1,908,380 | 18,850,653 |
| Contributions | | ····· | 4,518,193 | 4,518,193 |
| Appropriation of | | | , , | , , |
| endowment assets | | | | |
| for expenditure | (5,045,114) | | | (5,045,114) |
| Endowment net essets | | | | |
| Endowment net assets, end of year | \$ (62.250) | \$ <u>60,826,162</u> | \$ 65,028,947 | \$ 125.792.859 |
| end of year | $\varphi (02,230)$ | φ <u>00,620,102</u> | φ <u> </u> | φ <u>123,172,039</u> |

(Formerly Mount Union College) Notes to Financial Statements June 30, 2011 and 2010

| | | 20 | 10 | |
|---|----------------------|----------------------|----------------------|-----------------------|
| | | Temporarily | Permanently | |
| | Unrestricted | Restricted | Restricted | Total |
| Endowment net assets, | | | | |
| beginning of year Investment return | \$ (881,809) | \$ 45,648,142 | \$ 56,860,713 | \$ 101,627,046 |
| Investment income | 2,264,832 | _ | | 2,264,832 |
| Net appreciation | 2,738,864 | 4,100,420 | 796,036 | 7,635,320 |
| Net transfer for underwater | | | | |
| endowments | 522,980 | (522,980) | | 0 |
| Total investment return | 5,526,676 | 3,577,440 | 796,036 | 9,900,152 |
| Contributions | | _ | 945,625 | 945,625 |
| Appropriation of endowment assets for expenditure | (5,003,696) | | | (5,003,696) |
| Endowment net assets, end of year | <u>\$ (358,829</u>) | \$ <u>49,225,582</u> | \$ <u>58,602,374</u> | \$ <u>107,469,127</u> |

Amounts of donor-restricted endowment funds classified as permanently and temporarily restricted net assets at June 30, 2011 and 2010, consisted of:

| | 2011 | 2010 |
|--|----------------------|----------------------|
| Permanently restricted net assets, portion of perpetual endowment funds required to be retained permanently by explicit donor stipulation or Ohio UPMIFA | \$ <u>65,028,947</u> | \$ <u>58,602,374</u> |
| Temporarily restricted net assets, portion of perpetual endowment funds subject to a time restriction under Ohio UPMIFA, with purpose restrictions | \$ <u>60,826,162</u> | \$ <u>49,225,582</u> |

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level the University is required to retain as a fund of perpetual duration pursuant to donor stipulation or Ohio UPMIFA. In accordance with GAAP, deficiencies of this nature are reported in unrestricted net assets and aggregated \$(62,250) and \$(358,829) at June 30, 2011 and 2010, respectively. These deficiencies resulted from unfavorable market fluctuations that occurred shortly after investment of new permanently restricted contributions and continued appropriation for certain purposes that was deemed prudent by the governing body.

The University has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs and other items supported by its endowment

while seeking to maintain the purchasing power of the endowment. Endowment assets include those assets of donor-restricted endowment funds the University must hold in perpetuity or for donor-specified periods. Under the University's policies, endowment assets are invested in a manner that is intended to produce results that shall exceed the Consumer Price Index plus 5% over a five-year moving period without undue exposure to investment risk. The University expects its endowment funds to provide an average rate of return of approximately 8% annually over time. Actual returns in any given year may vary from this amount.

To satisfy its long-term rate of return objectives, the University relies on a total return strategy in which investment returns are achieved through both current yield (investment income such as dividends and interest) and capital appreciation (both realized and unrealized). The University targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk constraints.

The University has a policy (the spending policy) of appropriating for expenditure each year 5% of its endowment fund's average fair value over the prior three years through the calendar year-end preceding the fiscal year in which expenditure is planned. In establishing this policy, the University considered the long-term expected return on its endowment and inflationary trends. Accordingly, over the long term, the University expects the current spending policy to allow its endowment to grow at an average of 3% annually. This is consistent with the University's objective to maintain the purchasing power of endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

Note 12: Related Party Transactions

The University currently maintains investments and trust asset accounts with institutions that also have representatives serving on the Board of Trustees of the University. Total investments and trust assets held with these institutions amount to approximately \$47,700,000 and \$30,500,000 as of June 30, 2011 and 2010, respectively. The fees paid to related parties, inclusive of investment, insurance and other fees for services performed by these parties amounted to approximately \$361,000 and \$281,000 for 2011 and 2010, respectively.

Note 13: Pension and Other Postretirement Benefit Plans

The University maintains a 403(b) defined-contribution plan covering substantially all employees. The Board of Trustees annually determines the amount, if any, of the University's contributions to the plan. Pension expense was approximately \$1,806,000 and \$1,742,000 for 2011 and 2010, respectively.

The University has a noncontributory defined benefit pension plan covering all employees who meet the eligibility requirements. The University's funding policy is to make the minimum annual contribution that is required by applicable regulations, plus such amounts as the University may determine to be appropriate from time to time. The University expects to contribute \$111,000 to the plan in 2011.

The University has a noncontributory defined benefit postretirement health care plan covering all employees who meet the eligibility requirements. The University's funding policy is to make the minimum annual contribution that is required by applicable regulations, plus such amounts as the University may determine to be appropriate from time to time. The University expects to contribute \$101,000 to the plan in 2011.

The University uses a June 30 measurement date for the plans. Information about the plan's funded status and pension cost follows:

| | | Pension | Bei | nefits | | Other Benefits | | | |
|---|----|-------------|-----|-------------|----|----------------|----|---------------------|--|
| | | 2011 | | 2010 | | 2011 | | 2010 | |
| Change in benefit obligation Beginning of | | | | | | | | | |
| year | \$ | (1,247,671) | \$ | (1,159,633) | \$ | (1,004,764) | \$ | (888,424) | |
| Service cost | | (70,188) | | (68,477) | | (33,928) | | (27,831) | |
| Interest cost | | (60,715) | | (70,915) | | (48,425) | | (53,400) | |
| Actuarial gain | | | | | | | | | |
| (loss) | | 1,601 | | 18,656 | | (147,092) | | (73,309) | |
| Participant contributions | | _ | | _ | | (24,337) | | (28,884) | |
| Benefit | | | | | | | | | |
| payments | _ | 93,409 | _ | 32,698 | | 61,137 | _ | 67,084 | |
| End of year Fair value of | | (1,283,564) | | (1,247,671) | | (1,197,409) | | (1,004,764) | |
| plan assets | | <u> </u> | _ | <u> </u> | _ | | _ | | |
| Funded status at end of year | \$ | (1,283,564) | \$ | (1,247,671) | \$ | (1,197,409) | \$ | (1,004,764) | |
| or your | Ψ | (1,203,304) | Ψ_ | (1,277,071) | Ψ_ | (1,177,407) | Ψ_ | <u>(1,004,704</u>) | |

Liabilities recognized in the statements of financial position:

| | Pension Be | nefits | Other Benefits | | |
|---------------------------|----------------------------|------------------------|------------------------|-------------|--|
| | 2011 | 2010 | 2011 | 2010 | |
| Accrued benefit liability | \$ <u>(1,283,564</u>) \$_ | <u>(1,247,671</u>) \$ | <u>(1,197,409</u>) \$ | (1,004,764) | |

Amounts recognized in unrestricted net assets not yet recognized as components of net periodic benefit cost consist of:

| | Pension Benefits | | | | Other Benefits | | | |
|--------------------------------|-------------------------|----|-------------------|----|----------------|----|---------|--|
| | 2011 | | 2010 | | 2011 | | 2010 | |
| Net loss Prior service cost | \$ 244,879 27,855 | \$ | 255,377 31,337 | \$ | 517,462 | \$ | 390,085 | |
| | \$ 272,734 | \$ | 286,714 | \$ | 517,462 | \$ | 390,085 | |

Information for pension plans with an accumulated benefit obligation in excess of plan assets:

| | 2011 | 2010 |
|--------------------------------|---------------------|---------------------|
| Projected benefit obligation | \$ <u>1,283,564</u> | \$ <u>1,247,671</u> |
| Accumulated benefit obligation | \$ <u>1,197,409</u> | \$ <u>1,004,764</u> |
| Fair value of plan assets | \$ <u>0</u> | \$ <u>0</u> |

Other significant balances and costs as of June 30 are:

| | Pension Benefits | | | | Other Benefits | | | |
|--------------------------------|----------------------|----|------------------|----|------------------|----|------------------|--|
| | 2011 | | 2010 | | 2011 | | 2010 | |
| Benefit costs Employer | \$ 143,282 | \$ | 154,429 | \$ | 102,068 | \$ | 97,881 | |
| contributions Benefits paid | 93,409 93,409 | | 32,698 32,698 | | 36,800 61,137 | | 38,200 67,084 | |

Components of net periodic benefit cost are:

| | Pension Benefits | | | Other Benefits | | | efits | |
|--------------------------------------|------------------|---------|----|----------------|----|---------|------------|--------|
| | | 2011 | | 2010 | | 2011 | | 2010 |
| Service cost | \$ | 70,188 | \$ | 68,477 | \$ | 33,928 | \$ | 27,831 |
| Interest cost Amortization of | | 60,715 | | 70,915 | | 48,425 | | 53,400 |
| prior service cost Recognized net | | 3,482 | | 3,482 | | | | |
| actuarial loss | | 8,897 | | 11,555 | | 19,715 | | 16,650 |
| | \$ | 143,282 | \$ | 154,429 | \$ | 102,068 | \$ <u></u> | 97,881 |

The estimated net loss and prior service cost obligation for the defined benefit pension plan that will be amortized from unrestricted net assets into net periodic benefit cost over the next fiscal year are \$7,794 and \$3,482, respectively. The estimated net loss for the other defined benefit postretirement plan that will be amortized from unrestricted net assets into net periodic benefit cost over the next fiscal year is \$26,270.

Weighted-average assumptions used to determine benefit obligations:

| | Pension | Benefits | Other E | Benefits |
|--|---------|----------|---------|----------|
| | 2011 | 2010 | 2011 | 2010 |
| Discount rate Rate of | 5.00% | 5.00% | 5.00% | 5.00% |
| compensation increase Health care cost | 3.00 | 3.00 | N/A | N/A |
| trend | N/A | N/A | 9.50 | 9.50 |

Weighted-average assumptions used to determine benefit costs:

| | Pension | Benefits | Other E | Benefits |
|--|---------|----------|---------|----------|
| | 2011 | 2010 | 2011 | 2010 |
| Discount rate Rate of compensation | 5.00% | 6.25% | 5.00% | 6.25% |
| increase Health care cost | 3.00 | 4.25 | N/A | N/A |
| rate | N/A | N/A | 9.50 | 9.50 |

For measurement purposes, a 9.50% annual rate of increase in the per capita cost of covered health care benefits was assumed for 2011 and 2010. The rate was assumed to decrease gradually to 3.50% by the year 2022 and remain at that level thereafter.

On December 8, 2003, the *Medicare Prescription Drug, Improvement and Modernization Act of 2003* (Act) was signed into law. The Act introduces a prescription drug benefit under Medicare Part D, as well as a federal subsidy to sponsors of retiree health care benefit plans that provide benefits at least actuarially equivalent to Medicare Part D. The University has determined that this benefit has no effect on the measurement of plan benefit obligations and periodic benefit costs.

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The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid as of June 30, 2011:

| | Pension Benefits | Othe | r Benefits |
|-------------|-------------------------|------|------------|
| 2012 | \$ 111,000 | \$ | 101,000 |
| 2013 | 153,000 | | 90,000 |
| 2014 | 169,000 | | 87,000 |
| 2015 | 141,000 | | 86,000 |
| 2016 | 111,000 | | 80,000 |
| 2017 – 2021 | 585,000 | | 435,000 |

Note 14: Functional Expenses

The University's expenses on a functional basis are as follows:

| | 2011 | 2010 |
|---|---------------------------------|----------------------------------|
| Educational Instruction Academic support | \$ 18,377 3,770 | |
| Student services Auxiliary enterprises | 8,826 9,944 | ,321 8,556,502 |
| Total educational Institutional support Fundraising | 40,919 7,408 <u>1,354</u> | ,964 7,681,134 |
| | \$ <u>49,682</u> | <u>,426</u> \$ <u>48,993,982</u> |

Note 15: Disclosures About Fair Value of Assets and Liabilities

ASC Topic 820, *Fair Value Measurements*, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Topic 820 also specifies a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

- Level 1 Quoted prices in active markets for identical assets or liabilities
- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

Following is a description of the valuation methodologies and inputs used for assets measured at fair value on a recurring basis and recognized in the accompanying statements of financial position, as well as the general classification of such assets pursuant to the valuation hierarchy. The University has no liabilities measured at fair value on a recurring basis. Additionally, the University has no assets or liabilities measured at fair value on a nonrecurring basis.

Investments and Annuity and Life Income Funds Held in Trust

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities include money market funds, mutual funds, common stocks and U.S. Treasury securities. If quoted market prices are not available, then fair values are estimated by using pricing models, quoted prices of securities with similar characteristics or discounted cash flows. For assets other than hedge funds, the inputs used by pricing service to determine fair value may include one, or a combination of, observable inputs such as benchmarks yields, reported trades, broker/dealer quotes, issuer spreads, benchmark securities, bids and offers and refinance data market research publications and are classified within Level 2 of the valuation hierarchy. These Level 2 assets include corporate debt securities and U.S. Treasury securities and government agency bonds. For alternative investments (which includes hedge funds and an equity fund organized as a limited partnership in 2011) that have sufficient activity or liquidity within the fund, fair value is determined using the net asset value provided by the fund and are classified within Level 2 of the valuation hierarchy. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy and include a United Methodist Development Fund (UMDF) note and an equity fund organized as a limited partnership for 2010. The UMDF note is valued at cost, which approximates fair value. The fair value for the limited partnership was determined using the net asset value of the fund provided by the fund manager.

Beneficial Interest in Perpetual Trusts

Fair value is estimated at the present value of the future distributions expected to be received over the term of the agreement. Due to the nature of the valuation inputs, the interest is classified within Level 3 of the hierarchy.

Beneficial Interest in Charitable Remainder Trusts

Fair value is estimated at the present value of the future assets expected to be received from the trusts upon dissolution. Due to the nature of the valuation inputs, the interest is classified within Level 3 of the hierarchy.

The following table presents the fair value measurements of assets recognized in the accompanying statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at June 30, 2011 and 2010:

| | | 20 | 11 | | | |
|---|------------------|--|------|---|------|---|
| | | Fair Val | ue N | leasuremen | ts U | sing |
| | Fair Value | ioted Prices in Active Markets for Identical Assets (Level 1) | O | ignificant Other bservable Inputs (Level 2) | Un | ignificant observable Inputs (Level 3) |
| Investments | | | | | | |
| Money market | | | | | | |
| funds | \$ 14,030,927 | \$ 14,030,927 | \$ | | \$ | |
| U.S. Treasury securities and government | | | | | | |
| agency bonds | 3,172,114 | 548,620 | | 2,623,494 | | _ |
| Corporate debt securities | 11,286,998 | | | 10,871,280 | | 415,718 |
| Mortgage-backed securities, | | | | | | |
| GSEs Mutual funds | 2,079,713 | 2,079,713 | | | | |
| Equity | 14,724,989 | 14,724,989 | | | | |
| Fixed income | 8,688,855 | 8,688,855 | | | | |
| International | 9,411,611 | 9,411,611 | | | | |
| Common stocks | | | | | | |
| Industrials Consumer | 4,909,918 | 4,909,918 | | _ | | — |
| discretionary | 3,171,953 | 3,171,953 | | | | |
| Consumer | | | | | | |
| staples | 2,207,086 | 2,207,086 | | | | |
| Energy | 4,140,177 | 4,140,177 | | | | |
| Financial | 5,756,514 | 5,756,514 | | | | |
| Materials Information | 1,636,053 | 1,636,053 | | | | |
| technology | 6,980,285 | 6,980,285 | | | | |
| Health care | 4,333,654 | 4,333,654 | | | | |
| Other | 1,763,829 | 1,763,829 | | | | |
| Alternative | 1,705,027 | 1,705,027 | | | | |
| investments Limited | | | | | | |
| partnerships | 6,687,655 | | | 6,687,655 | | |
| Hedge funds | 5,543,510 | | | 5,543,510 | | |

(Formerly Mount Union College) Notes to Financial Statements June 30, 2011 and 2010

| | | | | 20 | | | | |
|--|----|-----------|----|---|------|--|------|---|
| | | | | | ue N | leasuremen | ts U | sing |
| | F | air Value | M | oted Prices in Active larkets for Identical Assets (Level 1) | 0 | Gignificant Other Other Insuts (Level 2) | Un | ignificant observable Inputs (Level 3) |
| Annuity and life income funds held in trust | | | | | | | | |
| Corporate debt | | | | | | | | |
| securities | \$ | 2,103,443 | \$ | _ | \$ | 2,103,443 | \$ | _ |
| Money market | | | | | | | | |
| funds | | 233,900 | | 233,900 | | | | — |
| Common stocks Mutual funds | | 842,924 | | 842,924 | | | | |
| Value, growth and blended fixed | | | | | | | | |
| income | | 6,500,201 | | 6,500,201 | | | | |
| Beneficial interest in perpetual trusts Beneficial interest in charitable | | 4,429,309 | | _ | | _ | | 4,429,309 |
| remainder trusts | | 7,161,381 | | — | | — | | 7,161,381 |

| | | | | - | 10 | | | | |
|---|----|-----------|-------------------------------|---|----|---|-----|--|--|
| | | | Fair Value Measurements Using | | | | | | |
| | F | air Value | M | oted Prices in Active larkets for Identical Assets (Level 1) | 0 | ignificant Other bservable Inputs (Level 2) | Uno | gnificant bservable Inputs _evel 3) | |
| Investments Money market funds U.S. Treasury securities and | \$ | 2,602,400 | \$ | 2,602,400 | \$ | _ | \$ | _ | |
| government agency bonds Corporate debt | | 6,093,579 | | 264,478 | | 5,829,101 | | _ | |
| securities | | 5,771,052 | | — | | 5,355,334 | | 415,718 | |

(Formerly Mount Union College) Notes to Financial Statements June 30, 2011 and 2010

| | | | | 10 | | | |
|--|------------------|----|--|------|---|-------|--|
| | | Qı | Fair vai | ueiv | leasurement | ts Us | ing |
| | Fair Value | • | in Active Markets for Identical Assets (Level 1) | 0 | ignificant Other bservable Inputs (Level 2) | Unc | gnificant bservable Inputs Level 3) |
| Mutual funds | \$ 26,684,501 | \$ | 26,684,501 | \$ | | \$ | |
| Common stocks | 27,454,401 | | 27,454,401 | | — | | |
| Limited partnerships | 5,277,767 | | | | 5,277,767 | | |
| Hedge funds | 4,188,290 | | _ | | 4,188,290 | | — |
| Annuity and life income funds held | | | | | | | |
| in trust Corporate debt | | | | | | | |
| securities | 2,166,492 | | | | 2,166,492 | | |
| Common stocks and mutual | | | | | , , | | |
| funds | 6,025,399 | | 6,025,399 | | | | _ |
| Beneficial interest in perpetual trusts Beneficial interest in | 3,948,291 | | _ | | _ | | 3,948,291 |
| charitable remainder trusts | 6,165,176 | | _ | | | | 6,165,176 |

The following is a reconciliation of the beginning and ending balances of recurring fair value measurements recognized in the accompanying statements of financial position using significant unobservable (Level 3) inputs:

| | Limited Partnerships | Perpetual Trusts | Charitable Remainder Trusts | UMDF Note |
|--|-----------------------------|---------------------|-----------------------------------|-------------------|
| Balance, July 1, 2009 Transfer out of Level 3 Total realized and unrealized gains and losses included | \$ 5,048,762 (5,048,762) | | \$ 5,565,638 — | \$ 415,718 — |
| in change in net assets | | 54,871 | 599,538 | |
| Balance, June 30, 2010 Total realized and unrealized gains and losses included | _ | 3,948,291 | 6,165,176 | 415,718 |
| in change in net assets | | 481,018 | 996,205 | |
| Balance, June 30, 2011 | \$ <u> 0</u> | \$ <u>4,429,309</u> | \$ <u>7,161,381</u> | \$ <u>415,718</u> |

(Formerly Mount Union College) Notes to Financial Statements June 30, 2011 and 2010

| | Limited Partnerships | Perpetual Trusts | Charitable Remainder Trusts | UMDF Note |
|---|-------------------------|---------------------|-----------------------------------|--------------|
| Total gains or losses for the period included in change in net assets attributable to the change in unrealized gains or losses related to assets still held at the reporting date | | | | |
| June 30, 2011 | \$ <u> 0</u> | \$ <u>481,018</u> | \$ <u>996,205</u> | \$ <u>0</u> |
| June 30, 2010 | \$0 | \$54,871 | \$ <u>599,538</u> | \$ <u>0</u> |

The unrealized gains and losses for the perpetual trusts and charitable remainder trusts are included in revenue, gains and other support.

The following methods were used to estimate the fair value of all other financial instruments recognized in the accompanying statements of financial position at amounts other than fair value. Further evaluation of the fair value of these financial assets and liabilities utilizing the methods described below did not result in a significant difference from the carrying amount. Thus, the carrying amount is a reasonable estimate of the fair value for all financial assets and liabilities.

Cash and Cash Equivalents

The carrying amount approximates fair value.

Contributions Receivable

Fair value is estimated by discounting the expected future cash flows using the risk-free rate of return at the time of contribution.

Loans Receivable

Fair value is estimated by discounting the future cash flows using the rates at which similar loans would be written for the same remaining maturities.

Debt

Fair value is estimated based on the borrowing rates currently available to the University for debt with similar terms and maturities.

Annuities and Trusts Payable

Fair values of the annuity and trust obligations are based on an actuarial evaluation of the estimated annuity or other payment under such obligations.

Deposits and Other and Advances From Government for Student Loans

The carrying value approximates fair value.

Note 16: Significant Estimates and Concentrations

Accounting principles generally accepted in the United States of America require disclosure of certain significant estimates and current vulnerabilities due to certain concentrations. Those matters include the following:

Contributions

Approximately 53% and 47% of contributions receivable were from two donors and three donors at June 30, 2011 and 2010, respectively.

Approximately 51% of contribution revenue was from one donor in 2011.

Investments

The University invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in values of investment securities will occur in the near term and that such changes could materially affect the investment amounts reported in the statements of financial position.

Current Economic Conditions

The recent economic decline continues to present higher educational institutions with difficult circumstances and challenges, which in some cases have resulted in declines in the fair value of investments and other assets, declines in contributions, enrollment revenue, governmental support, grant revenue, etc., constraints on liquidity and difficulty obtaining financing. The financial statements have been prepared using values and information currently available to the University.

Current economic conditions have made it more difficult for many donors to continue to contribute to higher educational institutions. As such, a possible significant decline in contribution revenue, enrollment revenue, governmental support, grant revenue, etc. could have an adverse impact on the University's future operating results.

In addition, given the volatility of recent economic conditions, the values of assets and liabilities recorded in the financial statements could change rapidly, resulting in possible future adjustments in investment values, allowances for receivables and other assets that could, if material in nature, negatively impact the University's ability to meet debt covenants or maintain sufficient liquidity.

Note 17: Commitments

The University has entered into contracts for the construction of certain new facilities. Remaining contract payments total approximately \$2,030,000 as of June 30, 2011.

Note 18: Subsequent Events

Subsequent events have been evaluated through the date of the Independent Accountants' Report which is the date the financial statements were issued.

Supplementary Information

(Formerly Mount Union College) Schedule of Expenditures of Federal Awards Year Ended June 30, 2011

| | CFDA | |
|---|--------|--------------|
| Cluster/Program | Number | Amount |
| U.S. Department of Education | | |
| Student Financial Assistance Cluster | | |
| Federal Pell Grant Program | 84.063 | \$ 3,087,685 |
| Federal Work-Study Program | 84.033 | 225,935 |
| Federal Supplemental Educational Opportunity Grants | 84.007 | 185,724 |
| Federal Perkins Loan Program | 84.038 | 3,878,195 |
| Federal Direct Student Loans | 84.268 | 18,099,324 |
| Academic Competitiveness Grants | 84.375 | 225,000 |
| National SMART Grants | 84.376 | 149,500 |
| Teacher Education Assistance for College and Higher | | |
| Education Grants | 84.379 | 143,621 |
| Total Student Financial Assistance Cluster | | 25,994,984 |
| Fund for the Improvement of Postsecondary Education | 84.116 | 100,000 |

Total

Notes to Schedule

- 1. This schedule includes the federal awards activity of University of Mount Union and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations.* Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.
- 2. The University has \$3,386,242 of Perkins loans outstanding at June 30, 2011. These loan balances outstanding are also included in the federal expenditures presented in the schedule.
- 3. There were no subrecipients during the year.

<u>\$ 26,094,984</u>



Independent Accountants' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of the Financial Statements Performed in Accordance with *Government Auditing Standards*

Board of Trustees University of Mount Union (Formerly Mount Union College) Alliance, Ohio

We have audited the financial statements of the University of Mount Union (formerly Mount Union College) (University) as of and for the year ended June 30, 2011, and have issued our report thereon dated October 11, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the University's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the University's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the University's internal control over financial reporting.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the University's financial statements will not be prevented or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the University's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not





express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the governing body, management and others within the University and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

BKD,LIP

October 11, 2011



Independent Accountants' Report on Compliance with Requirements That Could Have a Direct and Material Effect on Each Major Program and on Internal Control Over Compliance in Accordance with OMB Circular A-133

Board of Trustees University of Mount Union (Formerly Mount Union College) Alliance, Ohio

Compliance

We have audited the compliance of the University of Mount Union (formerly Mount Union College) (University) with the types of compliance requirements described in the U.S. Office of Management and Budget (OMB) *Circular A-133 Compliance Supplement* that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2011. The University's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs. Compliance with the requirements of laws, regulations, contracts and grants applicable to each of its major federal programs is the responsibility of the University's management. Our responsibility is to express an opinion on the compliance of the University of Mount Union based on our audit.

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the University's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion. Our audit does not provide a legal determination on the University's compliance with those requirements.

In our opinion, the University of Mount Union complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2011. However, the results of our auditing procedures disclosed an instance of noncompliance with those requirements that is required to be reported in accordance with OMB Circular A-133 and which is described in the accompanying schedule of findings and questioned costs as item 11-01.

Internal Control Over Compliance

The management of the University of Mount Union is responsible for establishing and maintaining effective internal control over compliance with the requirements of laws, regulations, contracts and





grants applicable to federal programs. In planning and performing our audit, we considered the University's internal control over compliance with the requirements that could have a direct and material effect on a major federal program in order to determine our auditing procedures for the purpose of expressing our opinion on compliance and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the University's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, we identified a deficiency in internal control over compliance that we considered to be a significant deficiency as described in the accompanying schedule of findings and questioned costs as item 11-1. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

The University's response to the finding identified in our audit is described in the accompanying schedule of findings and questioned costs. We did not audit the University's response and, accordingly, we express no opinion on the response.

This report is intended solely for the information and use of the governing body, management, others within the University and federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

BKD,LIP

October 11, 2011

(Formerly Mount Union College) **Schedule of Findings and Questioned Costs** Year Ended June 30, 2011

Summary of Auditor's Results

| 1. | The opinion expressed in the independent accountants' report v | vas: | |
|----|---|------------------|---|
| | ☐ Unqualified ☐ Qualified ☐ Adverse ☐ | Disclaimed | |
| 2. | The independent accountants' report on internal control over fin | nancial reportin | g described: |
| | Significant deficiency(ies) noted considered material weakness(es)? | Yes | 🛛 No |
| | Significant deficiency(ies) noted that are not considered to be a material weakness? | Tes Yes | 🛛 No |
| 3. | Noncompliance considered material to the financial statements was disclosed by the audit? | Yes | 🖾 No |
| 4. | The independent accountants' report on internal control over co applicable to major federal awards programs described: | ompliance with | requirements |
| | Significant deficiency(ies) noted considered material weakness(es)? | ☐ Yes | 🖾 No |
| | Significant deficiency(ies) noted that are not considered to be a material weakness? | 🛛 Yes | 🗌 No |
| 5. | The opinion expressed in the independent accountants' report of applicable to major federal awards was: | n compliance w | vith requirements |
| | Unqualified Qualified Adverse | Disclaimed | |
| 6. | The audit disclosed findings required to be reported by OMB Circular A-133? | 🛛 Yes | 🗌 No |
| 7. | The University's major program was: | | |
| | Cluster/Program | | CFDA Number |
| | Student Financial Assistance Cluster | | 84.063, 84.033, 84.007, 84.038, 84.268, 84.375, 84.376 and 84.379 |

- 8. The threshold used to distinguish between Type A and Type B programs as those terms are defined in OMB Circular A-133 was \$300,000.
- 9. The University qualified as a low-risk auditee as that term is defined in OMB Circular A-133? Xes Yes 🗌 No

| 35 | |
|----|--|
| 00 | |

(Formerly Mount Union College) Schedule of Findings and Questioned Costs Year Ended June 30, 2011

Findings Required to be Reported by Government Auditing Standards

| Reference | | Questioned |
|-----------|---------|------------|
| Number | Finding | Costs |

No matters are reportable.

Findings Required to be Reported by OMB Circular A-133

| Reference Number | Finding | Q | uestioned Costs |
|---------------------|---|----|--------------------|
| 11-01 | Cash Management - Advance Payment Method | \$ | 415,617 |
| | <i>Federal Program</i> – Department of Education, Student Financial Assistance Cluster – Federal Pell Grants, CFDA 84.063; Federal Supplemental Education Opportunity Grants, CFDA 84.007. | | |
| | Program Year -July 1, 2010 through June 30, 2011. | | |
| | Criteria or Specific Requirement – Under the advance payment method, the University's request must not exceed the amount immediately needed to disburse funds to students. A disbursement of funds occurs on the date the University credits a student's account or pays a student or parent directly with either SFA funds or its own funds. Under the advance payment method, the University must make the disbursements as soon as administratively feasible, but no later than three business days following the receipt of funds. (34 CFR 668.162) Condition – Funds requested were not immediately needed to | | |
| | disburse to students. This resulted in funds not being disbursed to students within three business days of receipt of the funds. | | |
| | <i>Context</i> – Out of 40 draw downs tested from a population of 40 draw downs year to date, two draw downs amounting to \$415,617 exceeded funds needed to disburse immediately to students within 3 business days. | | |
| | <i>Effect</i> – The University was not in compliance with the cash management requirements as outlined by 34 CFR 668.162. | | |
| | <i>Cause</i> – There was an error in determining the immediate need of funds to disburse to students. | | |
| | Recommendation – We recommend the University strengthen its process to determine and identify the immediate need of funds to support draw downs made and disbursed. This process would also include review by someone other than the person requesting and making the draw down of the funds. | | |

(Formerly Mount Union College) Schedule of Findings and Questioned Costs Year Ended June 30, 2011

| Reference Number | Finding | Questioned Costs |
|---------------------|--|---------------------|
| | View of Responsible Officials and Planned Corrective Actions – | |
| | In order to better match up with what funds should be drawn | |
| | down, Controller and Director of Student Financial Services | |
| | will share a common spreadsheet. The spreadsheet will list all | |
| | of the federal funds available for the current year. Director of | |
| | Student Financial Services will record PFAIDS disbursements | |
| | and the level available on COD on the spreadsheet. Staff | |
| | accountant will prepare a request form after reviewing available | |
| | funds on G5 and recording what is booked on general ledger | |
| | accounts. Controller will review what is available on G5 and | |
| | what is recorded on the general ledger to make sure that the | |
| | draw that is asked for is allowable with all the involved | |
| | agencies. Controller will approve the request form and the staff | |
| | accountant will draw the approved funds and make the proper | |
| | entries and transfers in the general ledger and on the bank. | |

(Formerly Mount Union College) Summary Schedule of Prior Audit Findings Year Ended June 30, 2011

Reference Number

Summary of Finding

Status

No matters are reportable.